



WHAT WE DO:



### MORTGAGE PROTECTION

Do you have a plan to pay your mortgage in the event of your death? Dont lose your family's most valuable asset due to poor planning.



LIFE INSURANCE

How much coverage is enough? Make sure your family is protected with enough coverage to provide for them when you are gone.



FUTURE INCOME PLANNING

Are you concerned with market volatility? There is a little known secret to keep your money safe during market corrections.

## FAMILY FIRST LIFE

Date:

# THREE OBJECTIVES | Affordable • Comfortable • See If You Qualify

Mortgage/Rent:	M	ortgage Term: 15 • 20 • 3	0   Refi or Purchase	
House Value:	Monthly Payment:			
Equity:	Do you pay extra toward mortgage to pay off loan early? Y / N			
Name:	Age:	Name:	Age:	
Occupation:		Occupation:		
Monthly Income:		Monthly Income:		
Medications:	Smoker: Y / N	Medications:	Smoker: Y / N	
Surgeries:		Surgeries:		
Family:		Family:		

Medical Conditions: Heart Attack / Stroke / TIA / Cancer / Stints / Diabetes (Pills vs Insulin) / Neuropathy / HBP Lupus/RA / Asthma & COPD (Albuterol vs Corticosteroid) / Thyroid / Anxiety-Depression / Kidney or Liver Disease

Do you have identity theft protection? Y/ N Do you have a will? Y / N Last updated?				
If Yes, with who? How much?Beneficiary:				
Do you have life insurance? Y / N - Private / Work				
401k • IRA • STOCKS • BONDS • MUTUAL FUNDS • C.D.'S • SIGNIFICANT SAVINGS				
What do you have to offset the cost of the mortgage when you die? Amount: \$				

What most people do is they want to put something in place, so that if you died or became disabled yesterday, money would come in the family today to take care of the mortgage.

We can't decide right now but if you were to qualify, which option would be the most comfortable for you?



EXPENSE WORKSHEET

Name and Age:

Retired / Employed: Social Security / Pension / Both: Medicare / Med Sup: Life Ins / Annuity: 401K/IRA/Stock/SEP/TSP/MF/CD: **Burial / Cremation** 

### **QUALIFIED DISCOUNTS -**

Tobacco: Yes / No Credit Union / Financial Institution / Dex 1) No Burial Life Insurance

2) Need More Life Insurance

3) Leave behind money for legacy

Name and Age:

Retired / Employed: Social Security / Pension / Both: Medicare / Med Sup: Life Ins / Annuity: 401K/IRA/Stock/SEP/TSP/MF/CD: Burial / Cremation

#### **QUALIFIED DISCOUNTS -**

Tobacco: Yes / No Credit Union / Financial Institution / Dex

Heart Attack / Stroke / TIA / Stents / Cancer / Diabetes (Pills vs Insulin) / Pain Meds / HBP / Cholesterol Asthma & COPD (Albuterol vs Corticosteroid) / Thyroid / Anxiety & Depression / Alzheimers / Dementia

Medical Conditions/Hospitalizations/Surgeries:	Medical Conditions/Hospitalizations/Surgeries:
Prescription List (Name, Dosage, Frequency):	Prescription List (Name, Dosage, Frequency):

OPTION #1	OPTION #2	OPTION #3

Name of Beneficiary:		Name of Beneficiary:	
DOB:		DOB:	
Relationship to Insured:		Relationship to Insured:	